FINANCIAL STATEMENTS

UNAUDITED

**JUNE 30, 2019** 

CHARTERED PROFESSIONAL ACCOUNTANTS

### INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT

To the Members, Hard Feelings Mental Health

We have reviewed the accompanying financial statements of Hard Feelings Mental Health (the organization) that comprise the statement of financial position as at June 30, 2019, and the statements of operations and changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# Practitioner's Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which requires us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of Hard Feelings Mental Health as at June 30, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

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Chartered Professional Accountants Licensed Public Accountants

October 28, 2019 Toronto, Ontario

# STATEMENT OF FINANCIAL POSITION

# UNAUDITED

**AS AT JUNE 30, 2019** 

AS AT JUNE 30, 2019	2019	2018
ASSETS		
Current assets Operating cash Restricted cash (note 3) Guaranteed investment certificate Accounts receivable Prepaid expenses Inventory	\$ 29,222 2,035 - - 3,711 5,335 38,268	\$ 21,979 - 2,024 1,487 4,289 4,682 34,461
Capital assets (note 4)	<u>14,383</u>	18,866
LIABILITIES AND NET ASSETS	<u>\$ 54,686</u>	<u>\$ 53,327</u>
Current liabilities Accounts payable and accrued liabilities (note 5) Loans payable (note 6) Deferred capital contributions	\$ 12,291 2,500 14,383 29,174	\$ 6,473 5,000 18,866 30,339
Net assets Unrestricted	25,512 \$ 54,686	22,988 \$ 53,327
Approved on behalf of the Board:		
, Director		
, Director		

# STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

# **UNAUDITED**

# FOR THE YEAR ENDED JUNE 30, 2019

(with comparative amounts for the period May 3, 2017 to June 30, 2018)

	2019 (12 months)	<b>2018</b> (14 months)
REVENUE Rental Sales and workshops Contributions Capital contributions recognized	\$ 70,188 48,250 31,773 4,483	\$ 36,548 28,278 68,224 3,549 136,599
COST OF GOODS SOLD	26,594	16,988
EXPENSES Occupancy Salaries and benefits Office and store Professional fees Processing fees Insurance Amortization	46,107 54,623 9,033 4,013 3,766 3,551 4,483	57,289 17,950 7,872 3,753 2,721 3,489 3,549
	125,576	96,623
EXCESS OF REVENUE OVER EXPENSES FOR THE PERIOD	2,524	22,988
Net assets, beginning of period	22,988	
NET ASSETS, END OF PERIOD	\$ 25,512	\$ 22,988

# STATEMENT OF CASH FLOWS

# UNAUDITED

FOR THE YEAR ENDED JUNE 30, 2019 (with comparative amounts for the period May 3, 2017 to June 30, 2018)

OPERATING ACTIVITIES           Excess of revenue over expenses for the period         \$ 2,524         \$ 22,988           Add (subtract) items not involving cash:         4,483         3,549           Amortization         4,483         3,549           Recognition of deferred capital contributions         (4,483)         (3,549)           Net change in non-cash working capital items (see below)         7,230         (3,985)           Net cash generated from operating activities         9,754         19,003           INVESTING ACTIVITIES         Redemption (purchase) of guaranteed investment certificate         2,024         (2,024)           Purchase of capital assets         -         (22,415)           Net cash generated from (used for) investing activities         2,024         (2,439)           FINANCING ACTIVITIES         Issuance (repayment) of related party loan         (2,500)         5,000           Receipt of deferred capital contributions         -         22,415           Net cash generated from (used for) financing activities         (2,500)         27,415           NET INCREASE IN CASH FOR THE PERIOD         9,278         21,979           Cash, beginning of period         21,979         -           CASH, END OF PERIOD         \$ 31,257         \$ 21,979           Net change in	(mar somparative amounts for the period may e, 2017 to suite se, 201	2019 (12 months)	<b>2018</b> (14 months)	
Net cash generated from operating activities         9,754         19,003           INVESTING ACTIVITIES         Redemption (purchase) of guaranteed investment certificate Purchase of capital assets         2,024         (2,024)           Purchase of capital assets         -         (22,415)           Net cash generated from (used for) investing activities         2,024         (24,439)           FINANCING ACTIVITIES         Issuance (repayment) of related party loan Receipt of deferred capital contributions         (2,500)         5,000           Receipt of deferred capital contributions         -         22,415           Net cash generated from (used for) financing activities         (2,500)         27,415           NET INCREASE IN CASH FOR THE PERIOD         9,278         21,979           Cash, beginning of period         21,979         -           CASH, END OF PERIOD         \$ 31,257         \$ 21,979           Cash comprises of:         20,222         \$ 21,979           Cash comprises of:         20,325         -           Operating cash         \$ 29,222         \$ 21,979           Restricted cash         \$ 20,325         -           Satisfy         \$ 21,979           Net change in non-cash working capital items:         1,487         (1,487)           Decrease (increase) in current ass	Excess of revenue over expenses for the period Add (subtract) items not involving cash:  Amortization	4,483	3,549	
INVESTING ACTIVITIES   Redemption (purchase) of guaranteed investment certificate   2,024   (2,024)   (2	Net change in non-cash working capital items (see below)	7,230	(3,985)	
Redemption (purchase) of guaranteed investment certificate Purchase of capital assets         2,024 (2,024)           Purchase of capital assets         -         (22,415)           Net cash generated from (used for) investing activities         2,024 (24,439)           FINANCING ACTIVITIES           Issuance (repayment) of related party loan Receipt of deferred capital contributions         (2,500)         5,000           Receipt of deferred capital contributions         -         22,415           Net cash generated from (used for) financing activities         (2,500)         27,415           NET INCREASE IN CASH FOR THE PERIOD         9,278         21,979           Cash, beginning of period         21,979         -           CASH, END OF PERIOD         \$ 31,257         \$ 21,979           Cash comprises of:         20,222         \$ 21,979           Operating cash         \$ 29,222         \$ 21,979           Restricted cash         \$ 31,257         \$ 21,979           Net change in non-cash working capital items:         Decrease (increase) in current assets-Accounts receivable         \$ 1,487         \$ (1,487)           Inventory         (653)         (4,682)           Prepaid expenses         578         (4,289)           Increase (decrease) in current liabilities-Accounts payable and accrued liabilities	Net cash generated from operating activities	9,754	<u>19,003</u>	
Second Comprises of: Operating cash Restricted cash working capital items:    Decrease (increase) in current liabilities-Accounts payable and accrued liabilities-Accounts payable and accrued liabilities-   Second Comprises of the total cash working capital items:   Cash total cash to	Redemption (purchase) of guaranteed investment certificate	2,024 	, ,	
Sau nance (repayment) of related party loan Receipt of deferred capital contributions   1,000   22,415     Net cash generated from (used for) financing activities   (2,500)   27,415     NET INCREASE IN CASH FOR THE PERIOD   9,278   21,979     Cash, beginning of period   21,979	Net cash generated from (used for) investing activities	2,024	(24,439)	
NET INCREASE IN CASH FOR THE PERIOD         9,278         21,979           Cash, beginning of period         21,979         -           CASH, END OF PERIOD         \$ 31,257         \$ 21,979           Cash comprises of:	Issuance (repayment) of related party loan	(2,500)		
Cash, beginning of period         21,979         -           CASH, END OF PERIOD         \$ 31,257         \$ 21,979           Cash comprises of:         \$ 29,222         \$ 21,979           Operating cash         \$ 29,222         \$ 21,979           Restricted cash         2,035         -           Sall,257         \$ 21,979           Net change in non-cash working capital items:         Sall,257         \$ 21,979           Net change in non-cash working capital items:         Sall,487         \$ (1,487)           Inventory         (653)         (4,682)           Prepaid expenses         578         (4,289)           Increase (decrease) in current liabilities-Accounts payable and accrued liabilities         5,818         6,473           \$ 7,230         \$ 3,985)	Net cash generated from (used for) financing activities	(2,500)	27,415	
CASH, END OF PERIOD       \$ 31,257       \$ 21,979         Cash comprises of:       Operating cash Restricted cash       \$ 29,222       \$ 21,979         Restricted cash       2,035       -         Net change in non-cash working capital items:         Decrease (increase) in current assets-Accounts receivable       \$ 1,487       \$ (1,487)         Inventory       (653)       (4,682)         Prepaid expenses       578       (4,289)         Increase (decrease) in current liabilities-Accounts payable and accrued liabilities       5,818       6,473         \$ 7,230       \$ (3,985)	NET INCREASE IN CASH FOR THE PERIOD	9,278	21,979	
Cash comprises of:       \$ 29,222 \$ 21,979         Operating cash Restricted cash       \$ 29,222 \$ 21,979         Net change in non-cash working capital items:       \$ 31,257 \$ 21,979         Net change in non-cash working capital items:       \$ 1,487 \$ (1,487)         Decrease (increase) in current assets-Accounts receivable Inventory       \$ 1,487 \$ (1,487)         Inventory (653) (4,682)       \$ 78 (4,289)         Increase (decrease) in current liabilities-Accounts payable and accrued liabilities       \$ 5,818 \$ 6,473         \$ 7,230 \$ (3,985)	Cash, beginning of period	21,979		
Operating cash Restricted cash       \$ 29,222 \$ 21,979         Restricted cash       \$ 31,257 \$ 21,979         Net change in non-cash working capital items:         Decrease (increase) in current assets-Accounts receivable Inventory       \$ 1,487 \$ (1,487) \$ (	CASH, END OF PERIOD	\$ 31,257	<u>\$ 21,979</u>	
Decrease (increase) in current assets- Accounts receivable \$ 1,487 \$ (1,487) Inventory (653) (4,682) Prepaid expenses 578 (4,289)  Increase (decrease) in current liabilities- Accounts payable and accrued liabilities 5,818 6,473  \$ 7,230 \$ (3,985)	Operating cash	2,035	<del></del>	
Accounts receivable       \$ 1,487       \$ (1,487)         Inventory       (653)       (4,682)         Prepaid expenses       578       (4,289)         Increase (decrease) in current liabilities-       \$ 5,818       6,473         Accounts payable and accrued liabilities       \$ 7,230       \$ (3,985)	Net change in non-cash working capital items:			
Accounts payable and accrued liabilities         5,818         6,473           \$ 7,230         \$ (3,985)	Accounts receivable Inventory	(653)	(4,682)	
see accompanying notes				
	see accompanying notes			

### NOTES TO THE FINANCIAL STATEMENTS

#### **UNAUDITED**

### FOR THE YEAR ENDED JUNE 30, 2019

(with comparative amounts for the period May 3, 2017 to June 30, 2018)

Hard Feelings Mental Health (the organization) is incorporated without share capital under the Canada Not-for-profit Corporations Act. The organization is exempt from income tax in Canada as a not-for-profit organization under Section 149(1)(L) of the Income Tax Act (Canada).

The organization facilitates the delivery of low cost counselling through an innovative, welcoming community of professional counsellors. The retail store sells carefully curated books and resources to help build and sustain stronger mental health and the space fosters dialogue around mental health.

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Management is responsible for preparation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations. Outlined below are those policies considered particularly significant:

# Revenue recognition

The principal sources and recognition of revenue for financial statement purposes are as follows:

- i) The organization follows the deferral method of revenue recognition for contributions, which include grants and donations. Unrestricted contributions are recognized as revenue when received. Restricted contributions are initially recognized as deferred contributions and subsequently recognized as revenue in the year in which the related expenses are incurred. Contributions related to the purchase of capital assets are recorded as revenue in the same period the related capital assets are charged to operations.
- ii) Contributed materials and services normally purchased by the organization are not recorded in these financial statements.
- iii) Sales revenue from the retail store is recognized when the goods are provided.
- iv) Rental income earned from counsellors for use of the facilities for sessions is recognized when the services are rendered.

### Capital assets

Capital assets are recorded at cost. Amortization is provided annually at rates calculated to write-off the assets over their estimated useful lives as follows:

Leasehold improvements

- 5 years straight line basis

Furniture and fixtures

- 5 years straight line basis

#### Inventory

Inventory is carried at the lower of cost, determined by using the first-in, first-out method, and net realizable value.

# 2. FINANCIAL INSTRUMENTS

The organization records financial instruments, which include cash, guaranteed investment certificate, accounts receivable, accounts payable and accrued liabilities, initially at fair value. The guaranteed investment certificate is subsequently measured at cost plus accrued interest income. All other financial instruments are subsequently recorded net of any provisions for impairment in value.

# NOTES TO THE FINANCIAL STATEMENTS

### **UNAUDITED**

### FOR THE YEAR ENDED JUNE 30, 2019

(with comparative amounts for the period May 3, 2017 to June 30, 2018)

# 3. RESTRICTED CASH

Restricted cash acts as security for the organization's credit card.

### 4. CAPITAL ASSETS

Capital assets are as follows:

capital association as follows:	Cost	 cumulated ortization	2019 Net	2018 Net
Leasehold improvements Furniture and fixtures	\$ 16,831 5,584	\$ (6,031) (2,001)	\$ 10,800 3,583	\$ 14,166 4,700
	\$ 22,415	\$ (8,032)	\$ 14,383	\$ 18,866

### 5. PAYABLE TO THE GOVERNMENT

Included in accounts payable and accrued liabilities are government remittances and HST payable of \$5,313 (2018 - \$2,582)

### 6. RELATED PARTY LOAN

In the prior period, the organization obtained a loan from a director in the amount of \$5,000. In fiscal 2019, the organization repaid \$2,500 to the director. The loan payable was non-interest bearing, unsecured and payable on demand.

### 7. COMMITMENT

The organization leases space in Toronto, Ontario. The organization entered into a four year lease expiring on May 31, 2022. Minimum annual lease payments for the term of the lease are as follow:

2020 2021	\$	37,454 38,203
2022	_	35,720
	\$	111,377